Split Key

Innovation Days 2/12/2009

Ubiquity

- Computing revolution
- Productivity gains & access to knowledge
- 2.5 hours of continuous computer use per day in 2007. -K. Taylor (2007), K. Jacobs (2008)



- Designed 1878 Christopher Latham Sholes US Pat: 207,559
 - Arranged to slow typists
 - Alternate between left and right hands
- Rectangular layout

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Wrist position

Ulnar deviation

Extension



Marklin & Simoneau 2004

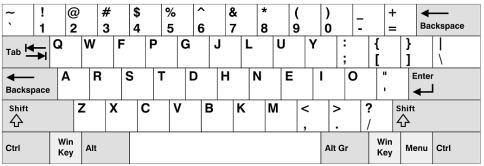
- Can lead to musculoskeletal disorders
 - Carpal tunnel syndrome, hand-wrist tendinitis, etc.

Measures to prevent MSDs: •Alternate Layouts

- Move commonly used keys to the home row
- Dvorak



Colemark



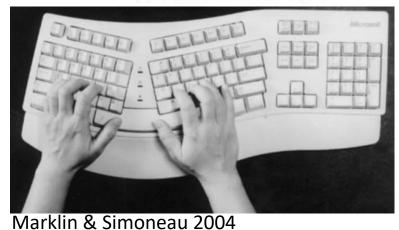
http://stuarthacking.com

http://upload.wikimedia.org/wikipedia/commons/8/84/KB_US-Colemak.svg

Measures to prevent MSDs: •Shaped

• Declined and split key surfaces







Microsoft Natural Keyboard Elite 4000

Measures to prevent MSDs: •Split Halves



Measures to prevent MSDs: •Globe / Other...

• Many Ideas exist, lack acceptance









Khalaf 2007

Laptops in 2008

• 38.6 million sold in 2008

- iSuppli Applied Market Intelligence
- Notebooks > Desktops in Q3 2008
- Use is increasing...

Laptops are PORTABLE!

- Laptop keyboards are often compromised
 - Elimination of the number pad
 - Condensed key spacing
 - Multi-purpose keys
- Ergonomic peripherals make travel difficult
- Ergonomic laptops?

Apply ergonomic ideas to a Laptop? • Previous attempts

- IBM ThinkPad 701C
 - Keyboard expands beyond the laptop case
 - A small form factor
 with full size keys

 User comfort increased to that of a standard keyboard.



Apply ergonomic ideas to a Laptop? • Previous attempts

- Acer TravelMate 2482
 - Curved keyboard

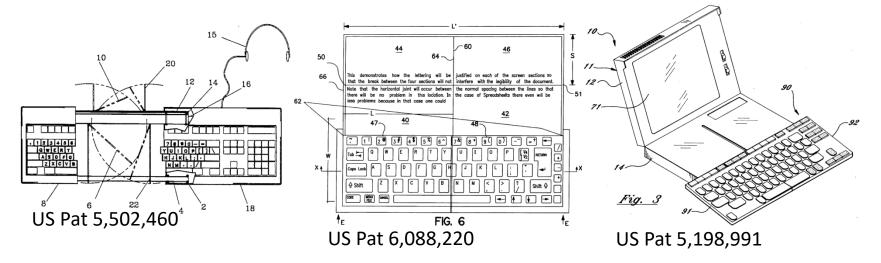




• Little improvement of user comfort

Apply ergonomic ideas to a Laptop? • Previous Attempts

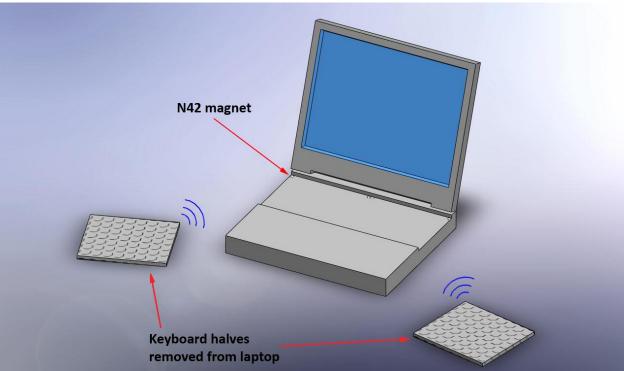
- Many patents exist with this same aim
- Neither the commercial attempts nor patented devices have enjoyed success



• How to drastically improve usability without sacrificing portability?

Split Key concept

- Divide a laptop keyboard into independent halves
- Remove halves from laptop body
- Maintain communication through a wired or wireless link
- Retain full laptop function when halves are 'docked'

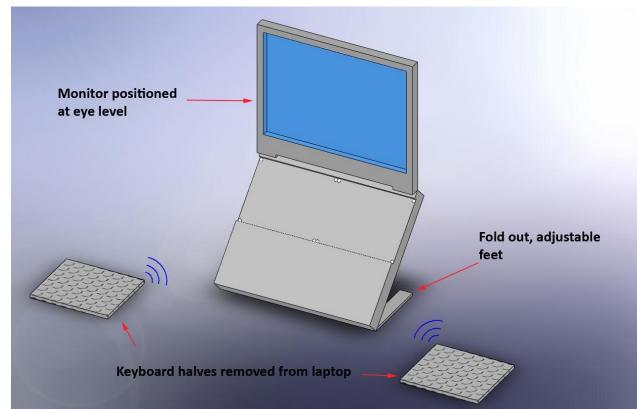


Ergonomic Benefits

- Flexible positioning and orientation
- Allow user to work wherever is comfortable
 - Multiple, ergonomically-equal positions are possible
 - Ability to move between healthy settings during the day
- Similar to shaped and split peripherals
- Comparable reduction in MSD risk

Improve upper body posture

- Addition of fold out supports allow screen height adjustment
- Reduce upper body discomfort



Additional Benefits

- Easy replacement of keyboard halves
- Trying of alternate layouts and languages easy
 - Creation of a laptop keyboard aftermarket?

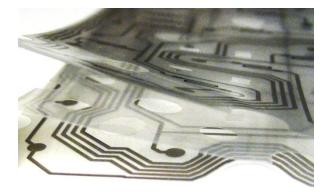


Production Implications • Keyboard construction

Key top Scissors mechanism Compressible dome

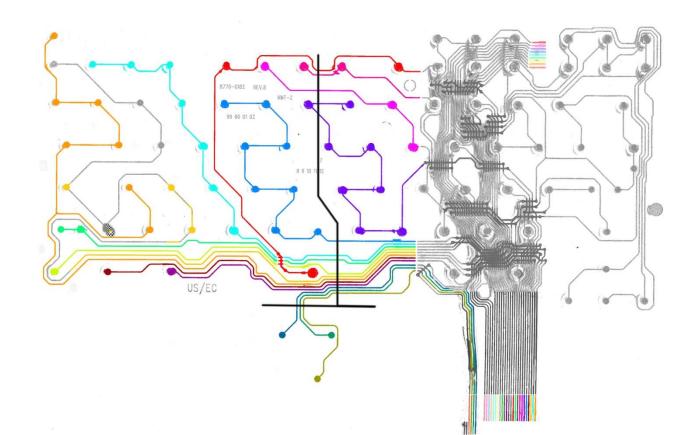


Top conductive trace Separator Bottom conductive trace Structural backing (not shown)



Production Implications •Wired

- Multiconductor wire extends the keyboard connector
- Key matrix converted to a standard (PS2, USB, etc.)



Production Implications •Wireless

- Wireless transmitter using Bluetooth, IR, etc.
 - Bluetooth is common to many new computers



- Powered by a rechargeable battery
 - Charging contacts in keyboard depression

Laptop Production

- Recognizable brands contract with component manufacturers
- Raw component pricing information is not public
- Keyboards are not upgradeable



Keyboard Pricing

- Public replacement keyboard average price
 \$26.66
- One Laptop Per Child keyboard *\$100 laptop project*
 - Contains a 5-10% keyboard markup to entice manufacturers
- Assuming a 10% manufacturer markup and a 30% reseller markup, a laptop keyboard costs:

\$16.72

Split Key Improvement Cost

- Wired:
- New attachment means: magnets \$0.80
 Multiconductor wire, 2 x 15" long \$2.45
 total notebook cost = \$19.97
 Wireless:
 - New attachment means: magnets
 \$0.80
 - Two Bluetooth transmitters

\$6.38

= \$23.90

What are consumers willing to pay?

- Survey standard, wireless, and ergonomic keyboard prices
- Assume keyboard price related to perceived value
- Compare the average cost between keyboard types
 - Percent difference indicates the acceptable cost increase

This ignores many factors in a keyboard purchase and is used here for lack of actual data

What are consumers willing to pay?

- Newegg, Inc. (242 samples)
 - Standard to ergonomic: $151\% \rightarrow \$25.25$
 - Standard to wireless ergonomic: $475\% \rightarrow \$79.42$
- CDW, Inc. (395 samples)
 - Standard to ergonomic: $94\% \rightarrow 15.72
 - May be biased 27 standard keyboards to 1 ergonomic
 - Standard to wireless ergonomic: $133\% \rightarrow$ **\$22.24**

Recall Split Key wired: \$19.97, wireless: \$23.90





Ben's Laptop Sales? Patent Protection

- Computer and computer component market is crowded
- Split Key is not a decisive selling feature
 - Size and performance primary drivers in computer purchase
 - Could be an optional upgrade with informed case design
- Patent protection

Revenue Projections

- 38.6 million laptops sold worldwide in 2008 iSuppli
- 1 % initial market adoption (386,000 units)
- 1 % license fee for each keyboard sold
- Wired: \$77,000 /year
- Wireless: \$92,200 /year
- Patent protection in US and leading markets
 - Pursuant to the Patent Cooperation Treaty
 - ~\$100,000 or WARF

Thank you

• Questions?

